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| Rami Shoula  Car Salesperson | |
| |  |  | | --- | --- | |  | Profile Experienced and results-driven Car Salesperson bringing forth a proven track record of driving increased sales and achieving customer satisfaction. Adept in assisting customers through every stage of their automobile purchase, and working closely with Sales Managers to make sure goals are met. |  |  |  | | --- | --- | |  | Employment HistoryCar Salesperson at Audi of Duchess, Poughkeepsie May 2018 — February 2021   * Created strong customer bonds leading to increased sales and return clients. * Effectively negotiated prices with customers. * Maintained up-to-date knowledge of auto inventory. * Followed up on sales leads. * Established personal income goals and worked to achieve dealership goals as well. * Provided optimal customer service to guests at all times.  Car Salesperson at Mohegan Lake Auto, Mohegan Lake November 2016 — April 2018   * Maintained a strong personal knowledge of the dealership product line. * Communicated with customers to understand their automobile budgets, needs, and desires. * Followed up with existing and potential customers. * Supported online customers through our e-sales department. |  |  |  | | --- | --- | |  | EducationHigh School Diploma, Peekskill High School, Peekskill September 2013 — May 2017 |  |  |  | | --- | --- | |  | ReferencesDale Haggerty from Audi of Duchess [haggerty\_dale@audiduchess.com](mailto:haggerty_dale@audiduchess.com) · 845-435-5659 Mark Gonzalez from Audi of Duchess [m\_gonzalez@audiduchess.com](mailto:m_gonzalez@audiduchess.com) · 845-778-3232 Beverly Johnson from Mohegan Lake Auto [johnson\_b@mailbox.com](mailto:johnson_b@mailbox.com) · 914-443-9744 |  |  |  | | --- | --- | |  | CoursesStrategic Marketing, Duchess Community College May 2019 | | DetailsSkills  |  |  | | --- | --- | | Great Customer Service | | |  |  |  |  |  | | --- | --- | | Effective Competitive Analysis Research | | |  |  |  |  |  | | --- | --- | | Effective Time Management | | |  |  |  |  |  | | --- | --- | | Interpersonal Communication Skills | | |  |  |  |  |  | | --- | --- | | Knowledge of Automobile Systems | | |  |  |  Languages  |  |  | | --- | --- | | English | | |  |  |  |  |  | | --- | --- | | Spanish | | |  |  | |